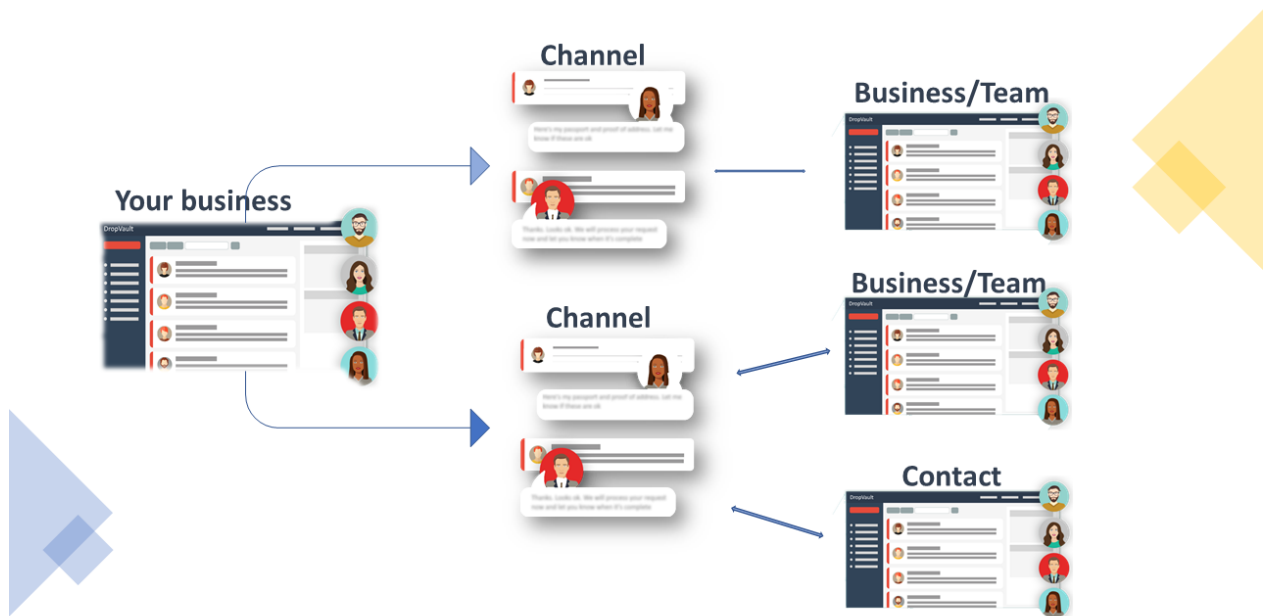


Secure Channels for trusted connections

Link businesses & customers together with trusted connections. Our channels allow secure and private collaboration and document sharing between any number of contacts, teams, including other businesses already on Dropvault

Hyper-secure B2B Channels



Our channels can be shared within a team, between teams inside a business or with teams in other businesses who are already on Dropvault.

Each channel is encrypted with a unique 256bit key which is then stored in an external key vault. This ensures that each channel is separate and protected.

Channels are conversational as they support both documents and messages.

Privacy, Security & Compliance by design

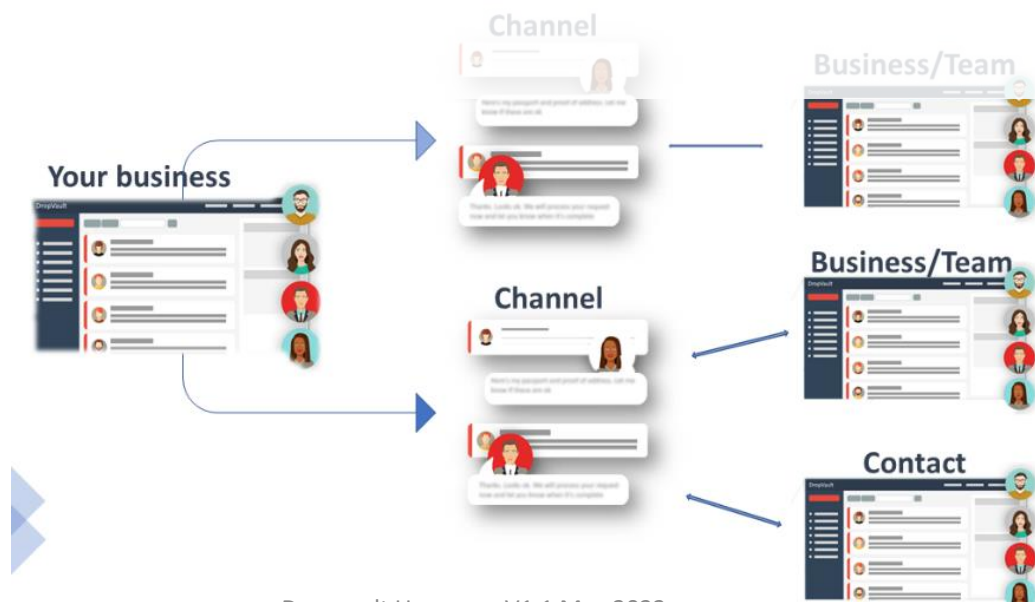
Unlike in-secure email, Dropvault is built from the start with privacy and security as the default. Every message, comment, reply or document is encrypted before it is saved. This ensures your data is secure but also private. Not even Dropvault can access your data.

- Our B2B channels are delivered as a web app – All a user requires is a browser to access and nothing to install
- Channels are conversational – Share documents, conversations and replies in a secure channel
- Channels can be private to you, shared with your team, an external contact or with a team in another business
- All channels are owned by the business and not the individual – a business can always access any channel to review what has been shared
- Full auditing and compliance reports – See who shared what, when and to which team member or contact
- Quantum-safe encryption on every document, every message.
- Each channel & portal secured with a strong 256bit encryption key
- Keys are never shared with any business or contact so can never be compromised
- External teams or contacts can connect directly to your channel with a link you provide
- Or an external team can also be on Dropvault and channels you share will appear on their dashboard
- Trusted connections – Unlike email, identity can't be faked so anything shared can be trusted
- Custom Storage - Cloud default or your corporate AWS, Azure or MINIO

Use Case : Shareholder/MNPI sharing

B2B channels can be used with our secure portals to bring your shareholders into your B2B network. Create channels for each shareholder so that private conversations can be shared from your team.

- Share with organizations or contacts securely
- Separate channels per shareholder (teams or individuals)
- Shareholder can be individual or organization already on Dropvault.
- All PDF documents can be automatically password protected
- All PDF documents can be watermarked with the name of the person downloading the PDF
- Channels can be used to ask follow-up questions or start discussions with a shareholder
- Broadcast tool for mass sharing with hundreds of channels. Send one message, add documents, choose the shareholders to send to.



Use Case : Board Member Discussions

Board member discussions usually involve in-secure email which is not private or secure by default.

Our B2B channels can be created and managed without the need for any IT involvement. This ensures privacy and secrecy for your board discussions and decision making

- Can be created and managed by board members. No IT involvement necessary
- Private and secure. Your IT staff have no access to any of your channels or documents and have no visibility as to the channels created
- Hyper-secure but friction-less. No complicated key sharing required. Simple for boards to connect, share and discuss
- Multiple secure conversations in each channel
- Drag and drop document upload
- Full compliance and auditing
- External advisors or members can be included in any channel but do not require a log in on Dropvault
- Create multiple channels each with a different focus and membership
- Use the integrated task manager to manage and track board actions and progress

Use Case : Mergers and acquisition

Mergers and acquisitions require multiple document exchanges, conversations and collaboration between many teams. Our B2B channels provide a secure, private and compliant space to exchange and collaborate during and after the merger, acquisition or investment.

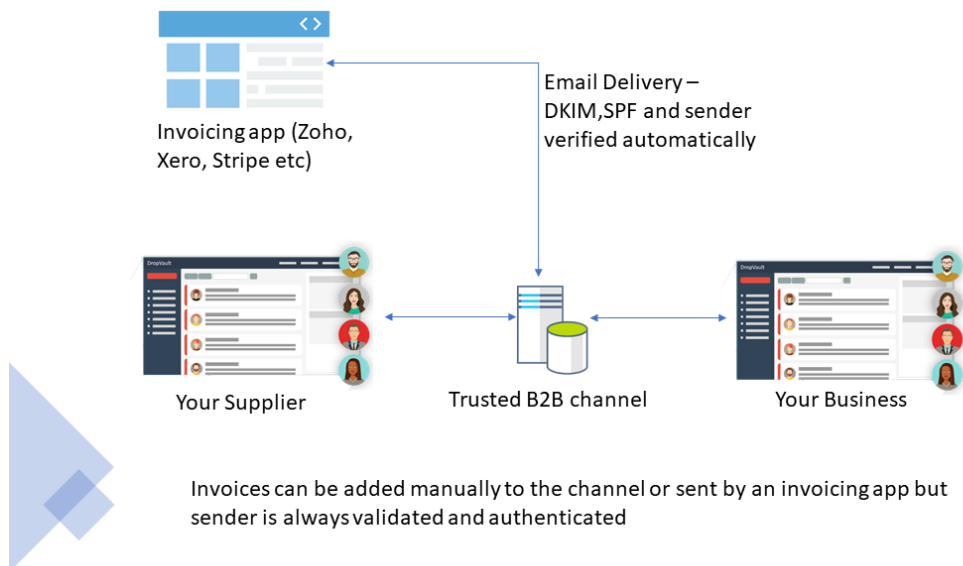
- B2B channels used to connect multiple parties together
- Documents and conversations remain in the channel instead of split between multiple email Inboxes and traditional document sharing apps
- Full compliance and auditing as a complete record is maintained of all discussions, documents and comments
- External advisors or members can be included in any channel either as other organizations on Dropvault or individual contact.
- Create multiple channels each with a different focus , membership and content
- Create your task template and add to any channel. Assign and track the completion of these tasks across your teams. Our task view and progress reports provide quick updates on how your tasks are progressing

Use Case : B2B Channels for BEC Invoice Fraud

Invoice fraud usually involves fake emails with a fraudulent invoice attached. Business email compromise (BEC) solutions typically focus on AI or machine learning to identify and remove any suspicious emails, but these are not very effective.

Dropvault solves the BEC problem by removing email from the process. Instead, your business and your suppliers use a secure B2B channel – Invoices and discussions are secured in this B2B channel and email is never used for any communications.

Dropvault BEC for Invoicing



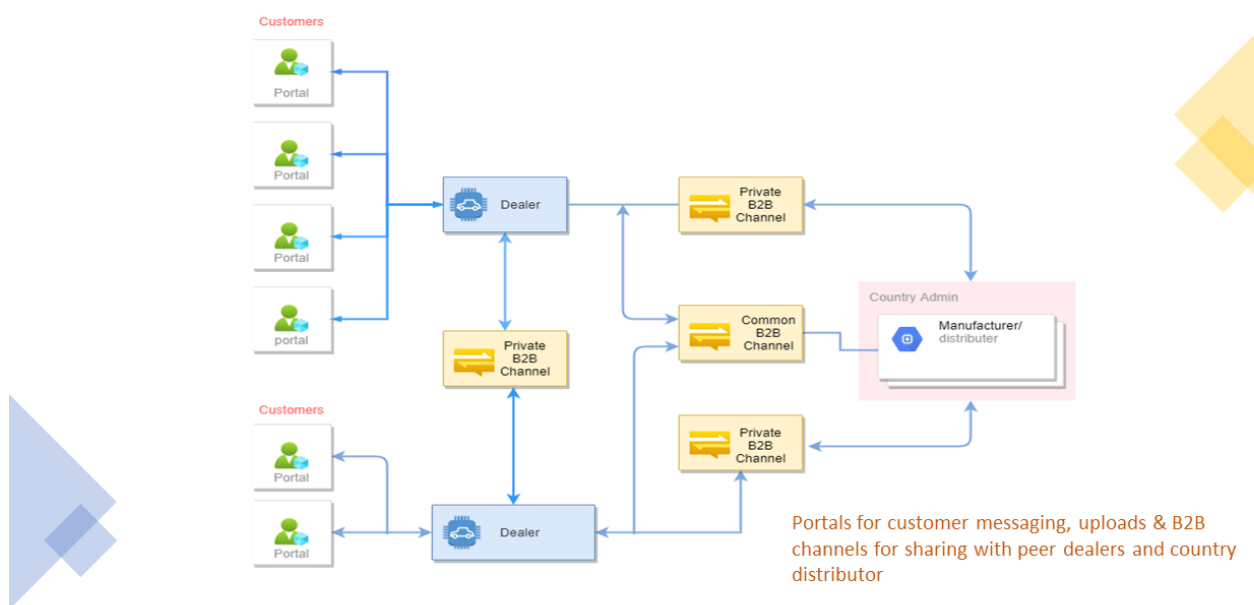
- Supplier uses your B2B channel to upload and discuss invoice
- No supplier subscription is required (a free trial will suffice)
- Supplier team authenticates with Dropvault and your channel so their identity is always verified
- Invoices added by supplier are encrypted so cannot be modified/compromised after upload
- All conversations take place inside the secure channel. No email is used so cannot be faked

Use Case : B2B Channels & Portals in a car dealer network

B2B channels can be used with our hyper-secure portals to bring your consumers into your B2B network. This seamless integration allows you to secure all documents and conversations and limit your use of in-secure email.

Consumers can connect and upload identity, car identification, finance or other sensitive documents direct to the dealer and the sales team can engage in conversations in the same channel.

Securing customer documents in a car dealer network

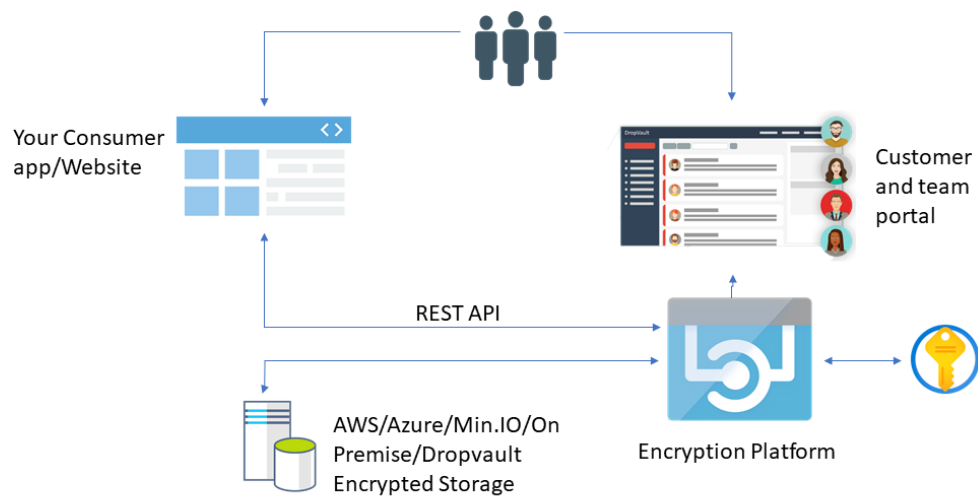


Dropvault provides a complete end to end document management and messaging platform for the entire vehicle purchase or sale. From consumer to dealer, dealer to head office and also dealer to dealer – All document sharing and messaging remains within the Dropvault platform where it is secure and private.

Use Case : KYC/AML identity document storage

Online ID verification is becoming more widespread and requires customer upload and storage of various identity documents. These documents are usually stored on the same servers as the ID verification provider but this can lead to compliance, privacy and security of data issues.

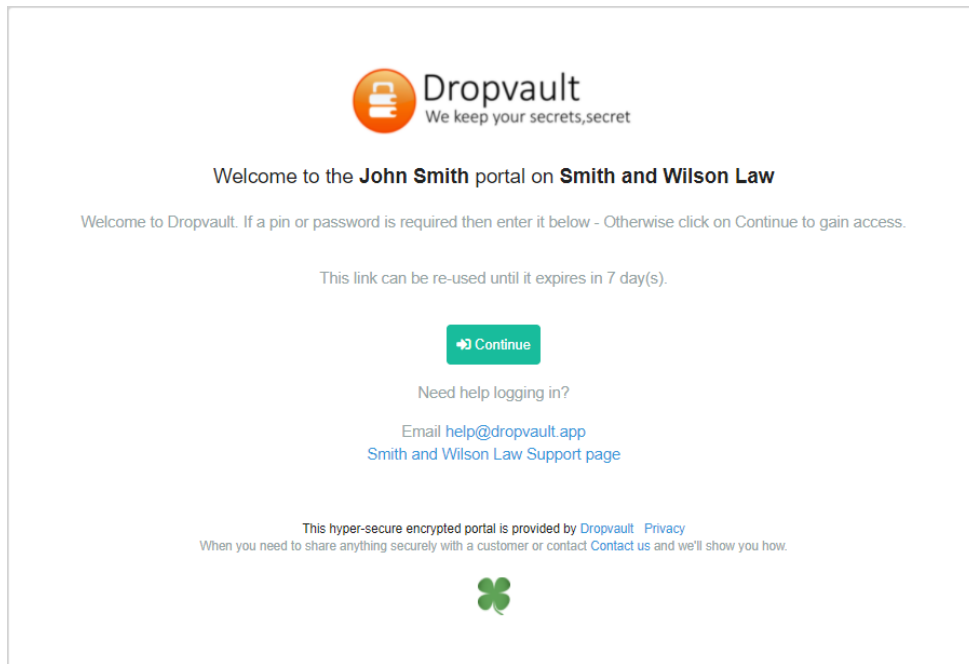
Dropvault - Encryption as a service



- Retain your current consumer app/web site but connect to Dropvault secure server to upload, encrypt and store documents. A breach of the storage will not compromise your customers documents.
- Dropvault provides you with a comprehensive dashboard to manage your customers and decrypt their documents
- Optional secure branded portal for your customers to connect and upload additional documents if required and discuss with your sales/compliance team using a secure portal
- Documents can be stored on your corporate AWS, Azure or MINIO on-premise storage so you retain ownership and control over your customers sensitive documents

Use Case : Secure Customer Portal

Provide a secure and private portal for your customers to connect, upload and start a conversation.



- A friction-less and easy to use secure portal for your customer to upload documents or for your team to share documents and messages with your customer.
- Dropvault provides you with a comprehensive dashboard to manage your customers and decrypt their documents and messages
- Custom branded portal with your logo, branding, messaging and contact information
- Use pin-less or pin required links for access to a portal
- Conversations and documents in one place so email is never used and you have a complete history of all communications with your customer
- Documents can be stored on your corporate AWS, Azure or MINIO on-premise storage so you retain ownership and control over your customers sensitive documents

Many ways to connect to any contact or business

Our connection options are flexible so that they work with your business needs.

One Channel – So many ways to connect

